

Regional Director

Inergize Digital Media (IDM), a division of Newport Television LLC, is an industry-leading provider of interactive technology to media companies. We are seeking a seasoned Regional Director to join our team.

We are seeking a dynamic sales leader who can develop new business and manage existing business. The job will entail training and working with our stations in multi-platform sales, new business development, and internet sales. The candidate must be able to motivate a sales team and have the ability to interface with Station GMs, GSMs, News Directors and Promotion Managers.

Candidates should have an extensive knowledge of television sales, television news, and a working knowledge of all facets of television station operations. At least seven years of television sales management experience is required, with a proven ability to lead. Experience in multiplatform sales, an understanding of internet systems and internet sales experience is required. Travel will be expected.

If you are interested in joining a leading-edge company, please send your resume and salary requirements to jobs@inergizedigital.com or fax your resume to 952-417-3407. No phone calls please.

Newport Television LLC is an Equal Employment Opportunity Employer. It is the policy of Newport Television not to discriminate in its employment and personnel policies because of a person's sex age, race, religion, color, marital status, sexual orientation, citizenship status for legal residents, disability or national or ethnic origin, or other protected class.